

Acquisition Center for Support Services



FY2012 – ACSS Workshop

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Acquisition Center for Support Services**



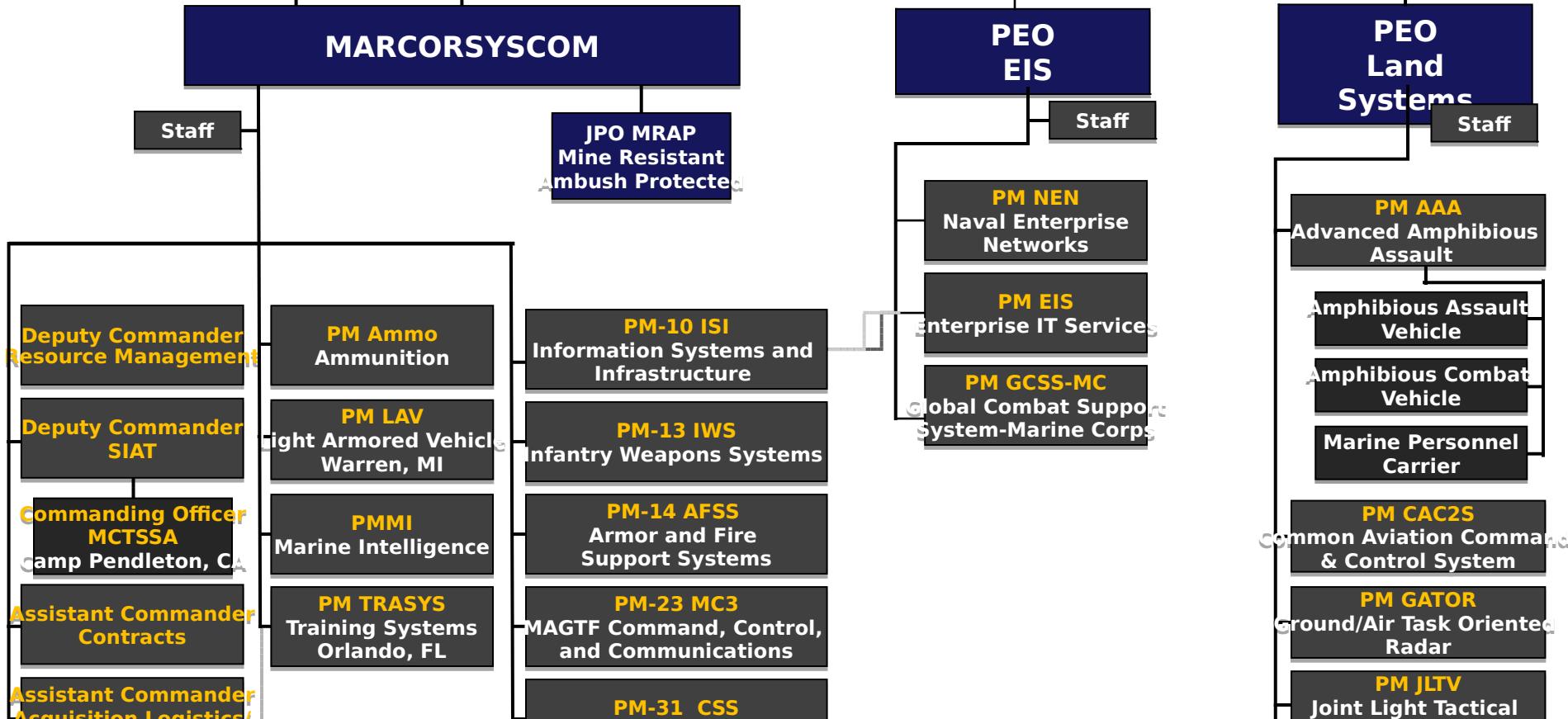
Agenda

- **Overview of the ACSS Program**
- **Acquisition Center for Support Services Role**
- **Program Evolution**
- **CEOss/2011 Business Metrics**
- **Decision Memorandum**
- **What Is SeaPort?**
- **SeaPort Programmatic Approach**
- **Program Results**
- **Small Business Participation**
- **SeaPort Screen Shots**
- **QUESTIONS and ANSWERS/Helpful Hints**
- **Future Opportunities**

➤

Commandant of the Marine Corps

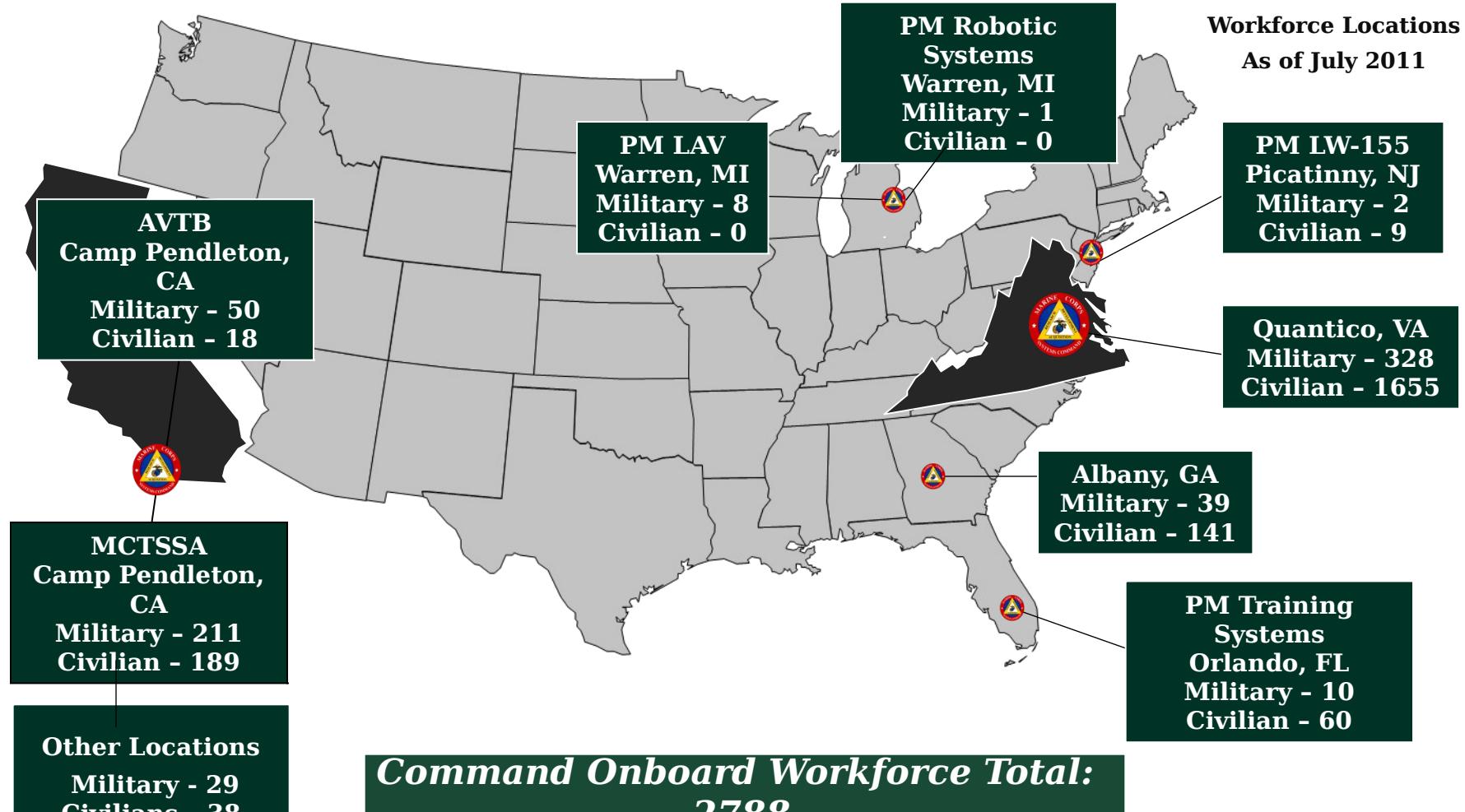
Assistant Secretary of the Navy Research, Development & Acquisition



Assistant Secretary of the Army Research, Development & Acquisition



Where Are They Located?

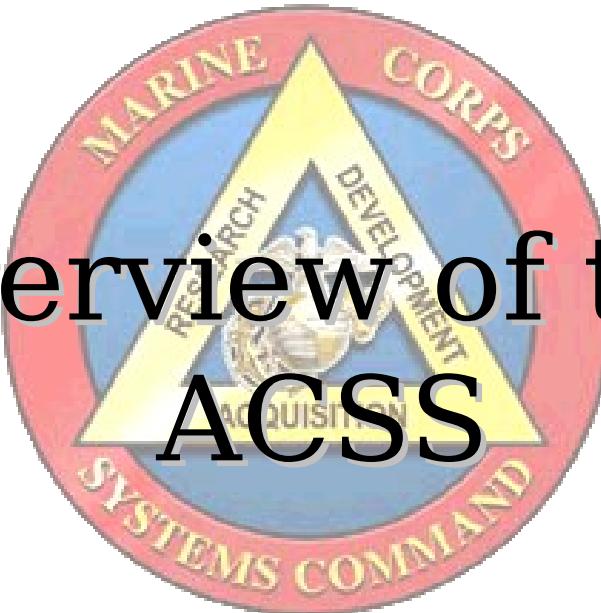


What Programs Are Supported?

MARCORDSYSCOM Develops, Fields & Sustains Weapon Systems & Equipment.



Overview of the ACSS



Acquisition Center for Support Services (ACSS)



- Manage a comprehensive Advisory & Assistance Services (A&AS) program for MCSC
- Central point for the consolidation and competitive negotiation of support services requirements
- Principal interface with professional services sector

Acquisition Center for Support Services



Mission

To maintain the Acquisition Center for Support Services (ACSS) for utilizing best practice for centralized acquisition of technical and professional services for MARCORSYSCOM using a Service Center approach.

Acquisition Center for Support Services



Objectives

- Focus on the Command's Mission - Quality Services
- Emphasize ACSS's Business Model to meet Regulations and Policy Changes using SeaPort as the support tool
- Improve Support Service Costs and Performance
 - Maintain continuous process improvement of templates, processes, etc.
 - Provide timely & accurate communication to Vendors
 - Provide comprehensive/constructive contractor evaluations (i.e. CPARS)
 - Provide detailed documentation for PWSs' and RFQ's ⁹



ACSS Overview

Underlying Principles

- Advisory and Assistance Services
- Maximum contract length of base year plus two option years
- Utilize a structured business model
- Target award timeline being assessed



Award Process

- Task Order Awards
 - Awarded against individual MAC's
 - Competitive RFQ using PWS
 - Best value with tradeoff source selections
 - Firm-fixed price Labor with cost-reimbursable Travel



ACSS Interfaces

“Strategic Management of Support Services”

MARCORSYSCOM

Small Center of Excellence having **10 - 12 personnel**
(PM/Contracts)

PG / PM Sponsors initiate Task Orders through ACSS Personnel



Transportation / Engineer Systems

PG15

Combat Equipment / Support Systems

PG1

LOW VOLUME CUSTOMER

Management / Defense

Information Systems & Infrastructure

PG11

PG10

DEP CHDR C4I INTEG

IP DIR

PM AMMO

PM TRASYS

PM AV

PM LW 155

MODER

PUBLIC

NECO
(Navy Electronic Commerce Online)
FedBizOpps
(Federal Business Opportunities),
SeaPort & ACSS Website

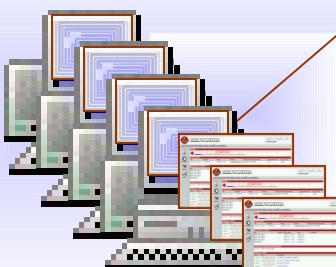
ACSS Office

SeaPort

INDUSTRY

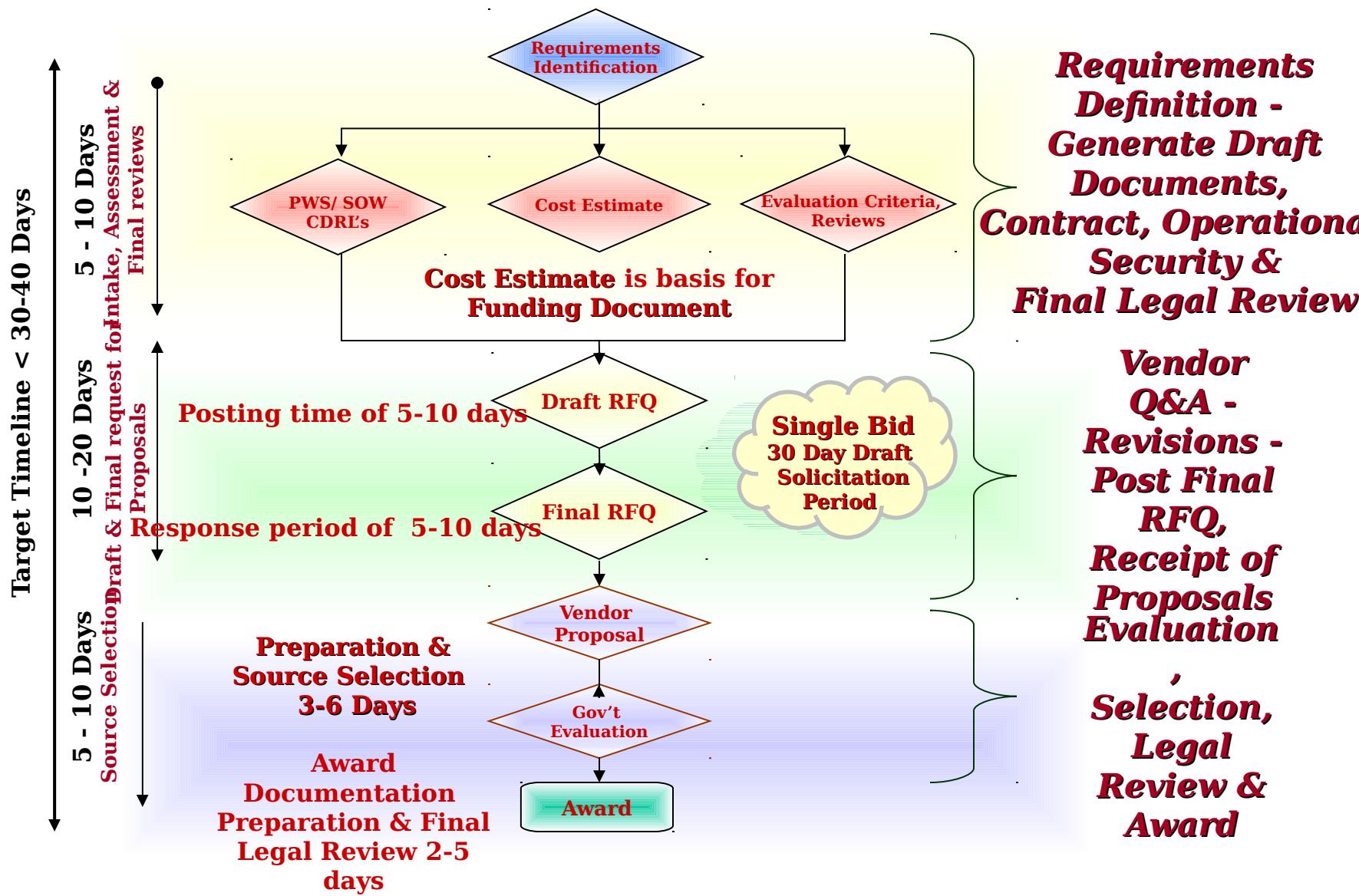
Prime SeaPort Vendors Propose on Task Orders issued Within Geographical & Functional Area

ACSS Office Manages the Business Interface and Task Order Processing Mechanics via SeaPort



Current ACSS Customer Process Model

Expedited Award Process



2011 Business Metrics



FY 2011 CEOss Vendors by Domain

ES



QinetiQ

TASC

SAIC
From Science to Solutions

CACI
EVER VIGILANT

BAE SYSTEMS

JACOBS™

dcS
corp

Camber

Customer Focused, Employee Driven

GENERAL DYNAMICS
Information Technology

SE

Battelle
The Business of Innovation



STANLEY
COMMITMENT INTEGRITY RESULTS

Technology Associates
International Corporation

CSC

SURVICE
ENGINEERING COMPANY

RNB
Technologies, Inc.

mtcsc®

AI

Thomas Associates Inc

Integrated Design Innovative Solutions



LOGIS
TECH

KRATOS™
DTI ASSOCIATES, INC.

LOCKHEED MARTIN
We never forget who we're working for™

L3
communications

URS

THE
COLUMBIA
GROUP



ITT

BA



serco

MCR

Critical Thinking.
Solutions Delivered.

TECOLOTE
RESEARCH, INC.

KALMAN
Kalman & Company, Inc.



Booz | Allen | Hamilton



FY11 Domain Players

Specialty Engineering

- **FY11 Base:** 9 Prime Awards
- **Awards:** 37 TO's / ~\$50 M
- **Avg. No. Teammates per Prime:** 23
- **Primes:** AT&T, Battelle, CSC, MTCSC, RNB,

Stanley, Service, TAIC, TSC

Business & Analytical

- **FY11 Base:** 6 Prime Awards
- **Awards:** 45 TO's / ~\$42.1 M
- **Avg. No. Teammates per Prime:** 24
- **Primes:** BAH, Flatter, Kalman, MCR, Serco, Tecolote

Engineering & Scientific

- **FY11 Base:** 10 Prime Awards
- **Awards:** 56 TO's / ~\$124 M
- **Avg. No. Teammates per Prime:** 26
- **Primes:** BAE, CACI, Camber, Centurum, GDIT, Jacobs, QinetiQ, SAIC, TASCI

Acquisition, Logistics & Admin.

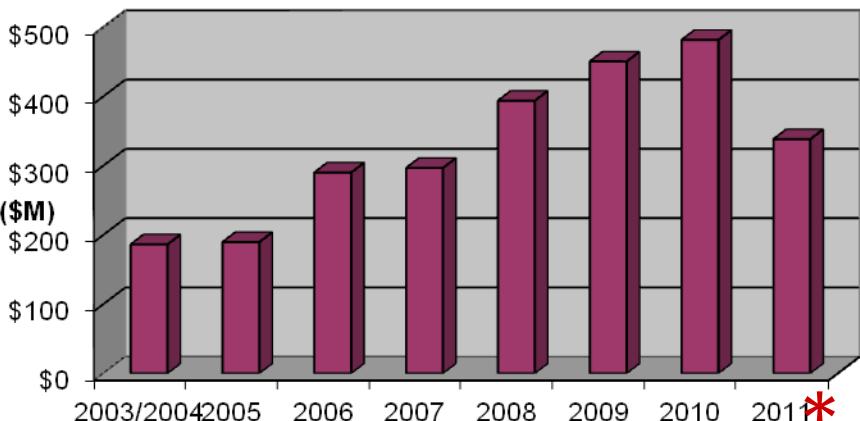
- **FY11 Base:** 9 Prime Awards
- **Awards:** 43 TO's / ~\$121.4M
- **Avg. No. Teammates per Prime:** 29
- **Primes:** TCG, CTC, DTI, EDO, INS/LM, L-3, Logis-Tech,

FY 2011 - 34 Prime Vendors/Over 350 Participating Firms



Overall 2011 CEOss Metrics

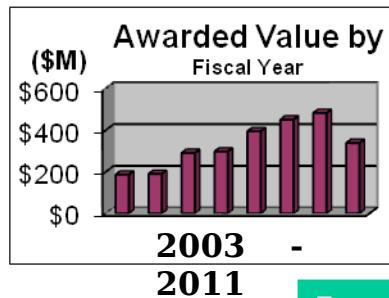
Awarded Value by Fiscal Year



* 2011 Does NOT include \$111mil in Modifications

| Domain | Task Orders | Award Value |
|--------|-------------|----------------|
| ALA | 63 | \$121,430,457 |
| BA | 45 | \$ 42,196,467 |
| ES | 56 | \$124,190,290 |
| SE | 37 | \$ 50,379,343 |
| Total | 201 | \$ 338,196,557 |

2011 Domain Facts



SE

ES

| ES | | 2011 | | ALA | |
|---------------------|---------|---------------------|----------|---------------------|---------|
| Item | Value | Item | Value | Item | Value |
| Invested YTD | \$124M | Invested YTD | \$50.3 M | Invested YTD | \$121M |
| # Task Orders | 56 | # Task Orders | 37 | # Task Orders | 63 |
| Avg. Bid Rate | 46% | Avg. Bid Rate | 45% | Avg. Bid Rate | 46% |
| Avg. Proposal Score | 83% | Avg. Proposal Score | 86% | Avg. Proposal Score | 84% |
| Avg. Domain Rate | \$95.57 | Avg. Domain Rate | \$102.20 | Avg. Domain Rate | \$90.50 |
| Small Business | 0% | Small Business | 2.7% | Small Business | 3.6% |
| | | | | | |

ALA



FY11 CEOss Performance

2002-
2012
\$3.2 bil

CEOss FY11 Performance Report

FY11 Modification Order Value

\$111,894,6
98
\$338,196,5
57
\$450,091,2
54

FY11 New Task Order Value

FY11 Amount Awarded to Date:

**Domain Task
Orders**

**FY11 to
Date:**

Award Value

ALA - 63

\$121,430,4
57

BA - 45

\$42,196,46
7

ES - 56

\$124,190,2
90

SE - 37

\$50,379,34
3

Total TO's for FY11:

201
49%
29

Avg. Percent of Competition: average of 4 per Task Order

Avg. Days in Queue:

\$98.29

FY11 Weighted Avg. Hourly Rate:

ALA - \$90.50

BA - \$106.18

ES - \$95.57

Data as of 9Nov 11

CEOss 2011 Marine Corps

| Customer Information to Date | | | |
|------------------------------|----------------------|------------|-------------|
| Office | Invest | FY11 TO's | Investment |
| AFSS | \$9,339,853 | 2 | 3% |
| JPEO CB | \$8,631,388 | 2 | 3% |
| MC2I | \$36,395,130 | 16 | 11% |
| CESS | \$18,955,525 | 9 | 6% |
| GTES | \$18,044,562 | 9 | 5% |
| ISI | \$43,323,672 | 24 | 13% |
| IWS | \$10,750,411 | 6 | 3% |
| CINS | \$31,195,314 | 13 | 9% |
| MCTSSA | \$10,117,741 | 2 | 3% |
| Other | \$51,281,695 | 48 | 14% |
| PROG | \$6,400,632 | 20 | 2% |
| DC C41 | \$5,957,528 | 2 | 2% |
| TRASYS | \$23,429,207 | 7 | 7% |
| MCCDC | \$15,142,071 | 18 | 5% |
| OFS | \$20,330,211 | 5 | 6% |
| SCMC | \$306,916 | 1 | 0% |
| EFV | \$3,709,408 | 4 | 1% |
| AMMO | \$1,685,957 | 2 | 1% |
| LOGCOM | \$2,269,780 | 1 | 1% |
| LCL | \$4,212,465 | 3 | 1% |
| MCU | \$159,156 | 1 | 0% |
| GCSS | \$16,301,365 | 5 | 5% |
| LAV | \$0 | 0 | 0% |
| F&S | \$236,171 | 1 | 0% |
| | \$338,196,557 | 201 | 100% |

| | | | |
|-----|-------------|----------------------|----|
| ALA | MKI | \$0 | |
| | Prosol* | \$0 | |
| | DTI | \$159,156 | |
| | Thomas* | \$834,012 | |
| | Logis Tech* | \$3,544,081 | |
| | TCG | \$4,433,952 | |
| | CTC | \$8,237,211 | |
| | EDO | \$14,224,276 | 10 |
| | INS/LM | \$18,248,944 | 8 |
| | URS | \$21,472,079 | 5 |
| | L3 | \$50,276,747 | 1 |
| | MCR Fed | \$0 | |
| BA | Flatter | \$4,045,384 | |
| | Tecolote | \$4,910,168 | |
| | BAH | \$5,094,736 | |
| | Serco | \$7,718,094 | |
| | KALMAN | \$20,428,085 | 6 |
| | CACI | \$0 | |
| ES | Camber | \$0 | |
| | Centurum | \$1,034,996 | |
| | DCS | \$2,355,217 | |
| | SAIC | \$3,072,748 | |
| | BAE | \$3,188,882 | |
| | TASC | \$18,425,875 | 7 |
| | GDIT | \$22,034,611 | 4 |
| | Jacobs | \$26,472,969 | 3 |
| | OSEC (QNA) | \$47,604,992 | 2 |
| | AOT | \$0 | |
| SE | MTCSC | \$0 | |
| | SURVICE | \$0 | |
| | Unitech | \$1,044,284 | |
| | RNB* | \$1,376,053 | |
| | Battelle | \$2,239,631 | |
| | Stanley | \$5,064,183 | |
| | TAIC | \$6,221,267 | |
| | TSC | \$7,266,769 | |
| | CSC | \$11,192,278 | |
| | AT&T | \$15,974,878 | 9 |
| | | \$338,196,557 | |



FY 2011 Awards by Domain

A Brief History of Support Services



Prior to 1997

CPFF contracts developed around individual PM office requirements

1997-2002

Single award FFP IDIQ contracts that integrated common functional disciplines

2002-2014

CEOss – FFP multiple award GSA based contracts with services grouped into functional domains

2012-Present

SeaPort – SYSCOM WEB Based Enterprise solution to acquire Engineering, Financial, and Program Management support services, FFP

Decision Memorandum





SeaPort Overview 2012



What Is SeaPort?

- SeaPort is a Set of Multiple Award Contracts:
 - Navy's Virtual SYSCOM Enterprise solution to acquire Engineering, Financial, and Program Management support services
 - SeaPort Navy service procurement vehicle:
 - 2,540 prime contractors (83% small business) with a basic IDIQ MAC in SeaPort
 - Competitive Task Orders - Fair Opportunity (FAR 16.505)
 - Competed in one of seven geographic zones based upon principal place of performance
- SeaPort is a Web-Based Portal:
 - Provides a means for electronically competing & awarding Task Order solicitations
 - Facilitates the acquisition and management of services



SeaPort Evolution

| Category | SeaPort Original (2001 - 2004) | SeaPort (2004-2005) | VS SeaPort (2005-Present) |
|-----------------------------------|--|---------------------|-----------------------------|
| Portal Components | “Buy” site for Gov’t, “Sell” site for Industry | Same | Same |
| Program Website | Yes – www.seaport.navy.mil | Same | Same |
| Navy Users | NAVSEA HQ | All NAVSEA | All Navy Virtual SYSCOM |
| # of Ordering Offices | 1 | 24 | 118 |
| # of Prime MACs | 21 | 151 | 2,540 |
| # of Functional Service Areas | 4 | 21 | 22 |
| SB Consideration? | No | Yes | Yes, incl. HUB Zone, SDVOSB |
| Task Order’s Competed Nationally? | Yes | No | No |

Data as of 4 Aug 2011



Programmatic Approach

- **SeaPort Multiple Award Contract (MAC):**
 - Five-Year Base ordering period w/Five-Year Award Term
 - Scope includes Engineering, Technical, & Professional Support Services across 22 functional service areas
- Allows for Small Business set-asides (restricted competition)
 - Task Order competitions may be restricted to small businesses and certain small business sub-categories (HUBZone, SDVOSB)
 - MOA with SBA for 8(a) set-aside restricted competitions
- **Rolling Admissions conducted annually**
 - Allows for base contract awards to new contractors
 - Allows existing primes to expand into other geographic zones
 - Allows refresh of the prime/source base



Rolling Admissions

- Basic MAC clause H.8 allows for additional IDIQ prime contract awards
- Rolling Admissions procurements conducted by NSWC Dahlgren
 - MACs administered by the PCO at NSWC Dahlgren
- Rolling Admissions procurements provide:
 - Contractors with the ability to obtain SeaPort prime contract
 - Existing SeaPort vendors with the ability to expand into additional zones
 - The ability to include new ordering activities under the contract
- The most recent Rolling Admissions were awarded in June 2011, adding an additional **340 companies and 199 8(a) companies, respectively**
- The next Rolling Admission began in April 2012, with awards expected in late June



22 Functional SOW Areas

1. Research and Development Support
2. Engineering, System Engineering and Process Engineering support
3. Modeling, Simulation, Stimulation, and Analysis Support
4. Prototyping, Pre-Production, Model-Making, and Fabrication Support
5. System Design Documentation and Technical Data Support
6. Software Engineering, Development, Programming, and Network Support
7. Reliability, Maintainability, and Availability (RM&A) Support
8. Human Factors, Performance, and Usability Engineering Support
9. System Safety Engineering Support
10. Configuration Management (CM) Support
11. Quality Assurance (QA) Support
12. Information System (IS) Development, Information Assurance (IA), and Information Technology (IT) Support
13. Inactivation and Disposal Support
14. Interoperability, Test and Evaluation, Trials Support
15. Measurement Facilities, Range, and Instrumentation Support
16. Logistics Support
17. Supply and Provisioning Support
18. Training Support
19. In-Service Engineering, Fleet Introduction, Installation and Checkout Support
20. Program Support
21. Functional and Administrative Support
22. Public Affairs and Multimedia Support

http://www.seaport.navy.mil/main/home/seaport-e_scope.html



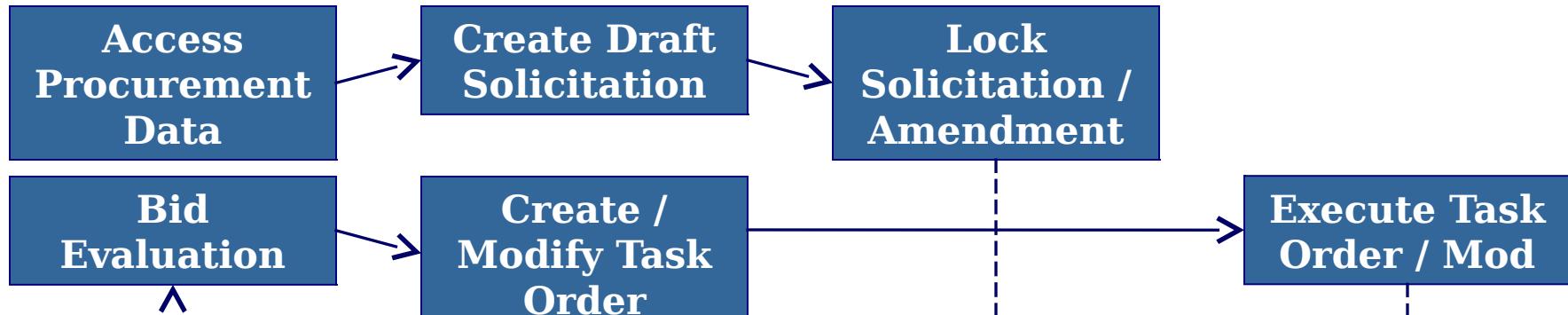
Programmatic Approach

- SeaPort Task Order Competition:
 - FAR Part 16 requires that each MAC holder be provided a Fair Opportunity to be considered for each order exceeding \$3,000
 - Fair Opportunity exceptions (urgency, one source, logical follow-on) not recognized in SeaPort (except minimum guarantee Orders)
 - SeaPort policy requires ALL Task Orders be competed
 - All MAC holders registered in a zone automatically receive notification of the release of all solicitations issued in that zone
 - All proposals are electronically submitted within the portal
 - All post award task order administration is conducted within the portal
 - Task Order period of performance cannot exceed 3 years in length

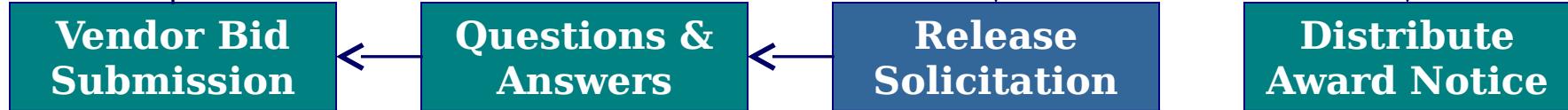


SeaPort Acquisition Lifecycle

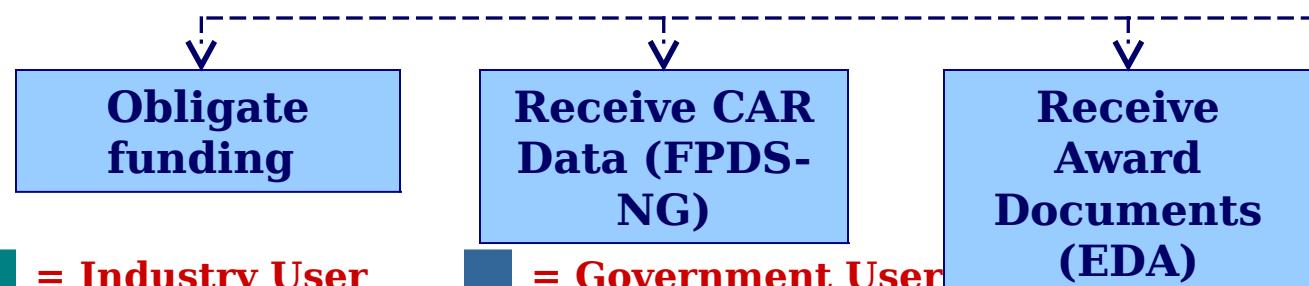
SeaPort Government Portal:



SeaPort Vendor Portal:

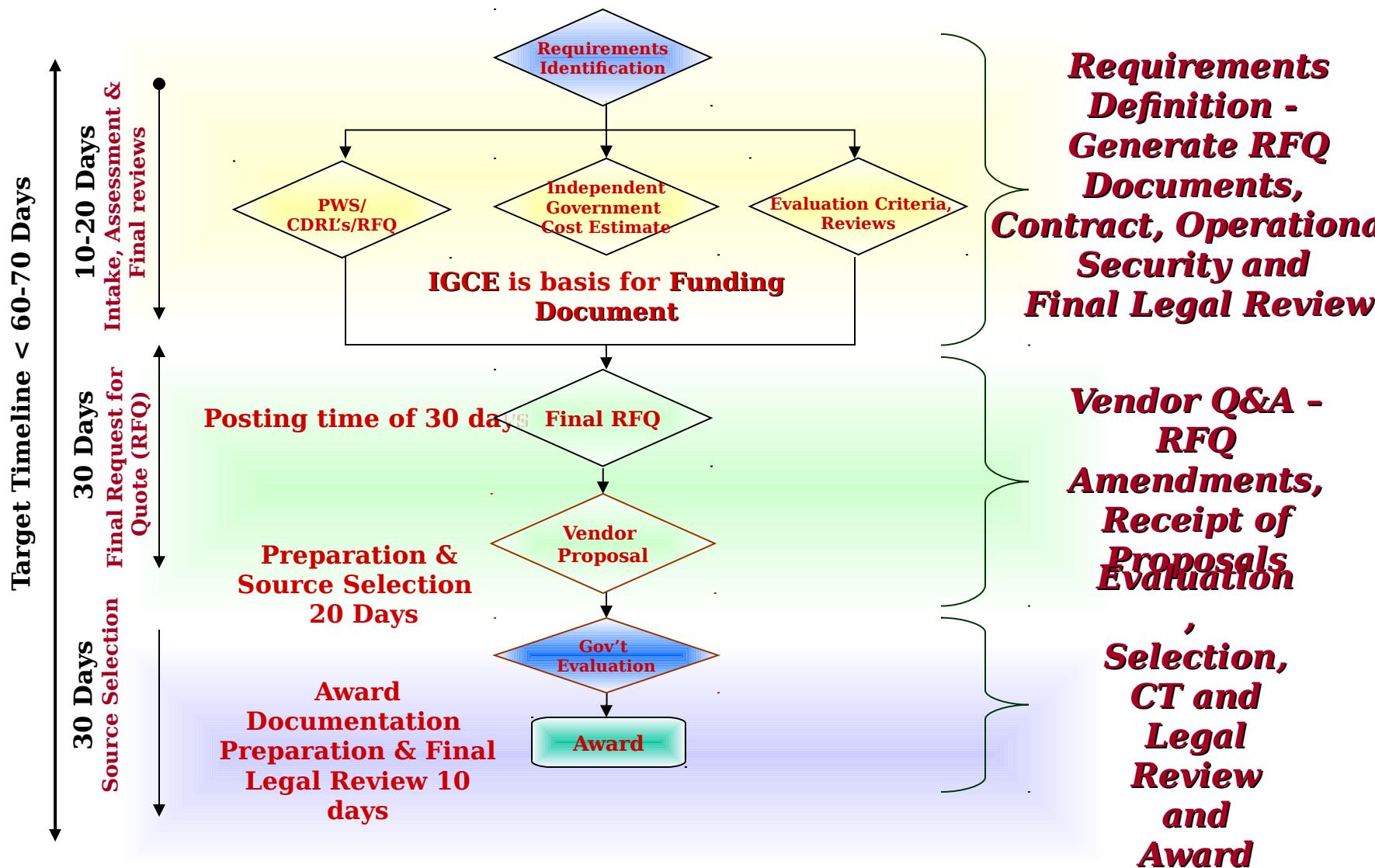


External System Interfaces:



Future ACSS Customer Process Model

Expedited Award Process





Program Benefits

- SeaPort streamlines the acquisition process via:
 - Flexible workflow & package administration
 - Electronic 1102 files for all procurement-related documentation
 - Ready-access to high-quality work samples & clause templates
 - Dashboard facilitates review of similar procurement efforts
 - Template library for solicitation preparation
 - Flexible Section B generation tools
 - CLIN/SLIN Entry Wizard
 - Timeline feature enables global period of performance updates
 - Vendor side portal integration
 - Ability to post advance notice of upcoming requirements to industry
 - Web-based Q&A
 - Automated task order award, including notification to unsuccessful offerors, along with posting of award documents to EDA



Program Benefits

- SeaPort improves service contract management via:
 - Competitive environment
 - Role-based management visibility into procurements
 - Oversight at Local, SYSCOM, and/or Enterprise level based on user role(s)
 - Ready-access to procurement history, Procurement Acquisition Lead Time, workload, etc.
 - On-demand Reports / Business Intelligence
 - Ability to assess procurement & program-level status & performance
 - Push or pull reporting platform
 - Provides foundation for achieving and reporting on small business goals & performance



SeaPort Program Results

SYSCOM Awards To Date:

| SYSCOM: | # of Task Orders: | # of Actions / Mods: | TPV @ Award: | Funded To Date: |
|----------------|--------------------------|-----------------------------|-------------------------|-------------------------|
| NAVAIR | 232 | 5,345 | \$6,477,251,293 | \$3,466,619,525 |
| NAVFAC | 161 | 1,049 | \$807,438,296 | \$523,550,723 |
| NAVSEA | 1,541 | 37,413 | \$31,970,063,374 | \$17,829,619,293 |
| NAVSUP | 221 | 2,062 | \$1,564,545,910 | \$878,505,259 |
| SPAWAR | 401 | 6,436 | \$6,668,919,364 | \$3,854,215,007 |
| SSP | 1 | 20 | \$36,786,701 | \$30,134,278 |
| USMC | 61 | 414 | \$423,386,998 | \$214,987,307 |
| ONR | 12 | 83 | \$138,125,549 | \$32,868,330 |
| MSC | 1 | 3 | \$115,400 | \$115,400 |
| Totals: | 2,631 | 52,825 | \$48,086,632,885 | \$26,830,615,122 |

* *Note: As of August 9, 2011*

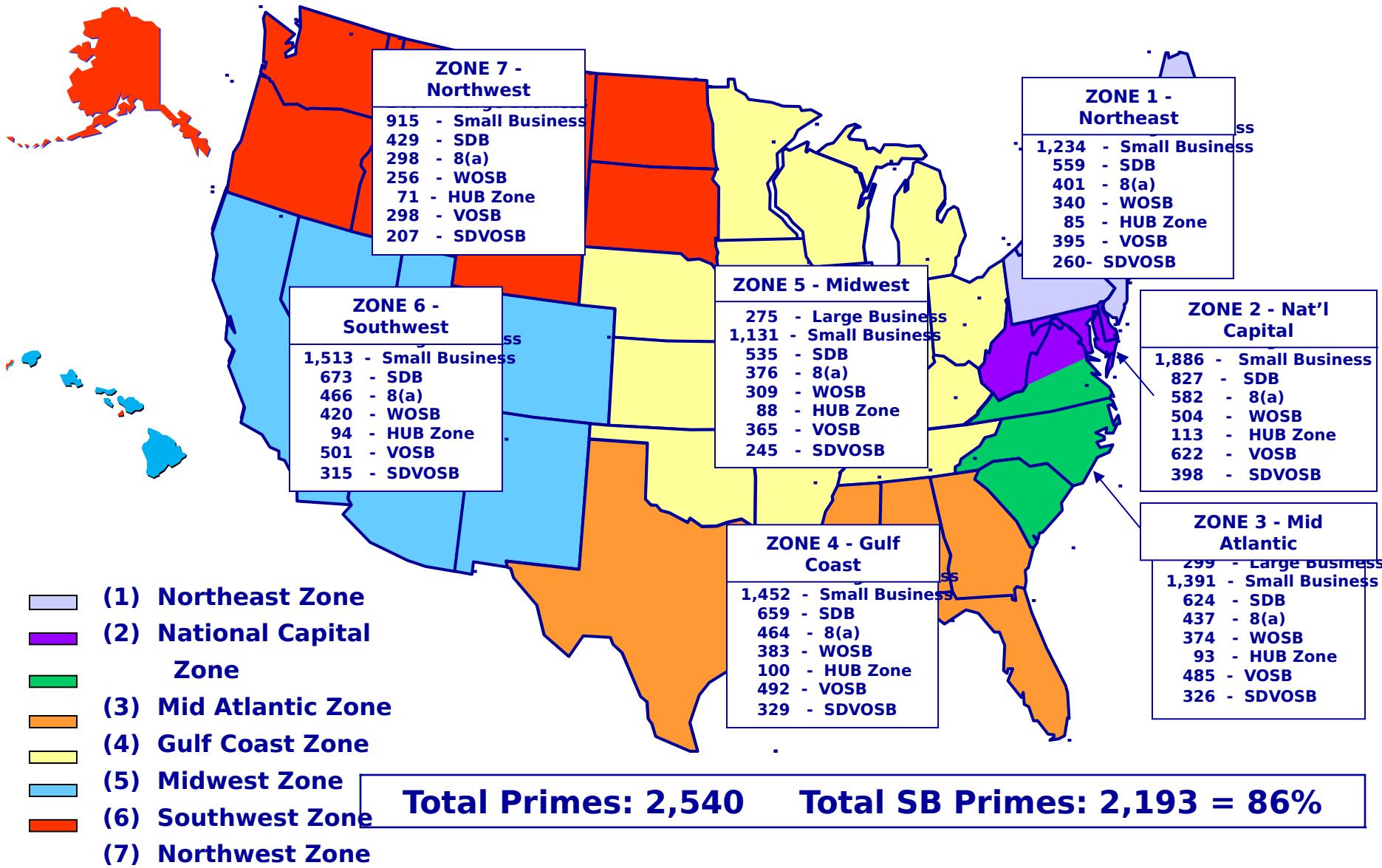


Small Business Participation

- Improved Small Business Participation
 - SeaPort Results:
 - Prime MAC awards: 2,193 of 2,540 (86%) (as of 16 July 2011)
 - Percent of total dollar obligations to small business concerns at the prime level: 31%
 - Percent of total dollar obligations to small business concerns at the subcontract level: 20%
 - Actual small business subcontracting reported by large businesses via the portal semi-annually

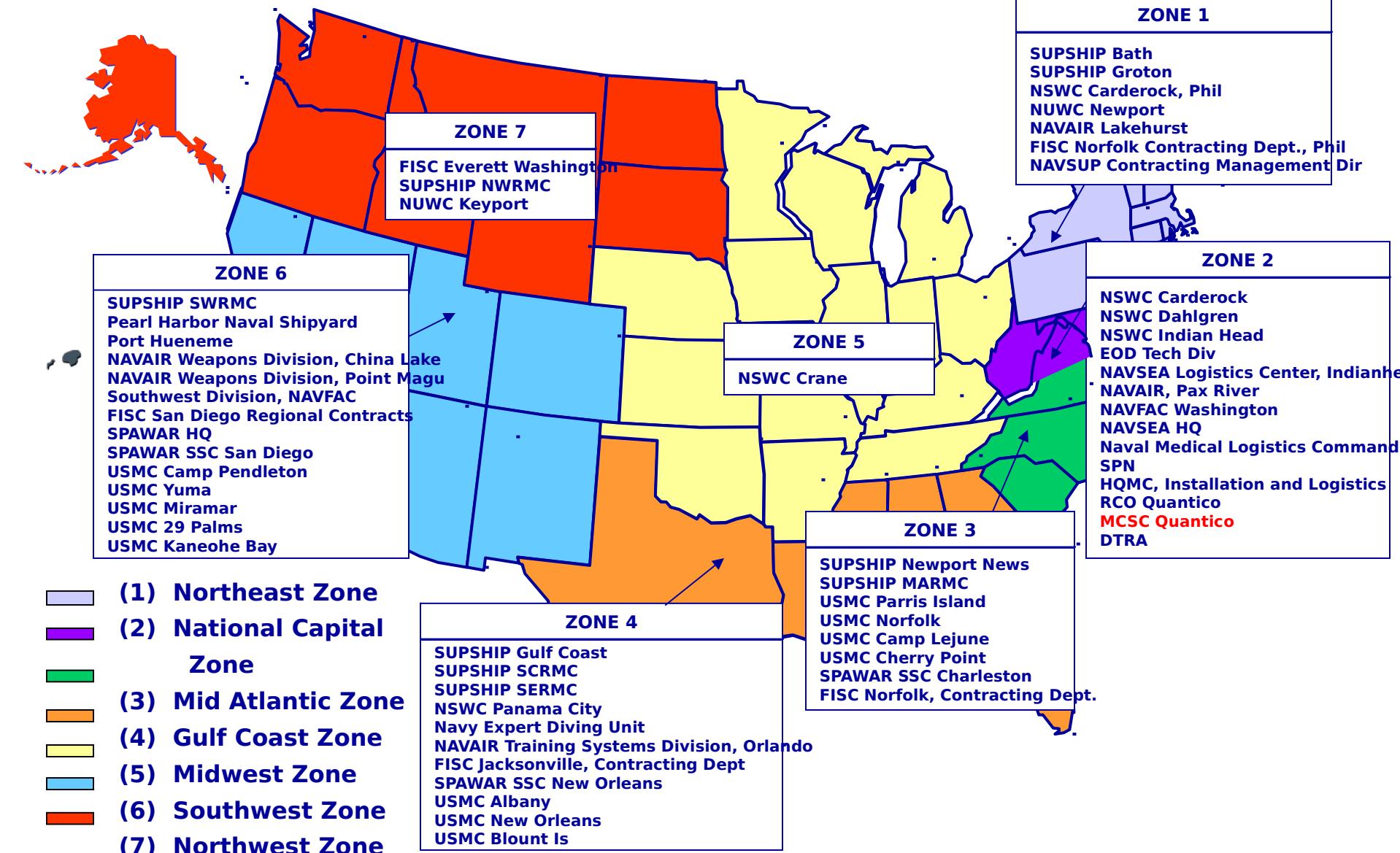


SeaPort Zones





SeaPort Zones



Basic Ground Rules





Administration

- Only the SeaPort Contracting Officer may make modifications to the SeaPort contract or represent the Navy on its behalf in regards to these contracts
- The Deputy Commander/Executive Director for Contracts (SEA 02/02B) shall appoint the SeaPort Contracting Officer
- The SeaPort Contracting Officer shall monitor the MAC ceilings to ensure that task orders are not placed in excess of the ceiling



Rolling Admissions

- Annually, the Contracting Officer and the SeaPort council shall convene to review the performance of the SeaPort program in accordance with the Rolling Admissions clause
- The Rolling Admissions criteria are:
 - Quality of performance by each IDIQ holder
 - The number, value, and complexity of work assigned to each holder
 - Amount of competition achieved
 - Internal transaction cost for issuing each task order
 - The amount of small business participation
 - Revise scope of the Statement of Work and the ceiling amount
 - Additional Ordering Offices



Subcontractor Teaming

- The SeaPort PCO is the only individual authorized to add team members to the SeaPort MACs
- Requests to add new team member(s) may be issued via the Vendor Portal
 - Only existing Prime Contractors may issue a teaming request
 - This can be accomplished at any time by clicking on the "Create Teaming Request" button found on the "Teaming" tab within the SeaPort Vendor Portal
 - This capability is available only to authenticated Vendor Portal users who have the "Vendor Admin" role



Security Concerns

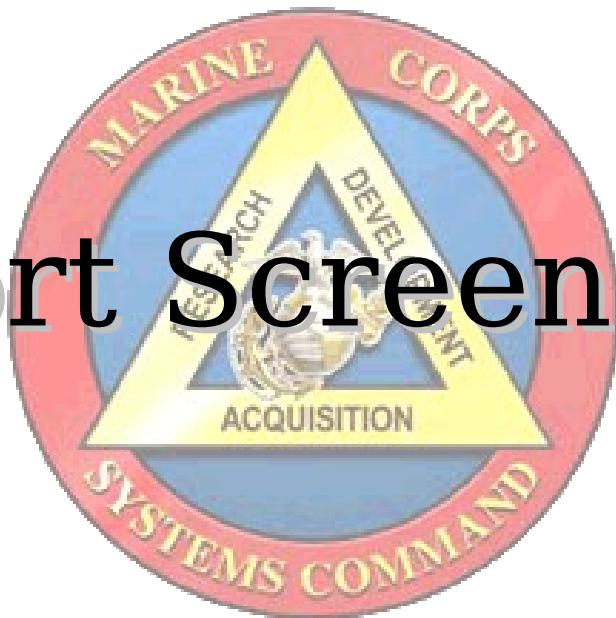
- Facility clearances, if required, will be handled at the task order level, not at the basic IDIQ MAC contract level. The government ordering office, or cleared contractor in the case of subcontracting, is responsible for requesting the sponsorship letter from Defense Security Service (DSS) for new facility clearances.
- All classified task orders will require a facility security clearance issued by the DSS. The security classification and guidance of classified task orders will be specified in the Contract Security Classification Specification DD Form 254. The DD Form 254 will be prepared by the ordering activity and issued with the resulting task order.
- Unclassified task orders do not require a facility clearance issued by DSS, nor a DD Form 254.



Security Concerns (cont.)

- Contractor personnel shall be required to have a security clearance at the level required for each specific task order.
- The planned utilization of non-U.S. Citizens in task order performance must be identified by name and country of citizenship in the task order proposal. Foreign Nationals shall not be allowed access to classified or critical program information unless approved on a case by case basis by DSS.
- Since all SeaPort Task Order Solicitations are posted on the SeaPort Portal, Task Order Solicitations shall not contain any classified material. The Ordering Activity's Local Security Managers should be consulted if there is a question relating to security issues.

SeaPort Screen Shots




Harnessing Power, Navigating Change . . .

Take the Helm for professional service solutions

SeaPort

- Rolling Admissions
- MAC Scope
- Partners
- Success/News
- FAQ
- Recognition

SeaPort-e is the Navy's electronic platform for acquiring support services in 22 functional areas including Engineering, Financial Management, and Program Management. The Navy Systems Commands (NAVSEA, NAVFIR, SPAWAR, NAVFAC, and NAVSUP), the Office of Naval Research, the United States Marine Corps, and the Defense Threat Reduction Agency (DTRA) compete their service requirements amongst 1800+ SeaPort-e IDIQ multiple award contract holders. The SeaPort-e portal provides a standardized, efficient means of soliciting offers from amongst the diverse population of large and small businesses and their approved team members. All task orders are competitively solicited, awarded and managed using the SeaPort-e platform. Since nearly 85% of its contract-holders are small businesses, the SeaPort-e approach to acquiring services provides opportunity that fuels the Nation's engine of job growth.

Simply stated, SeaPort-e provides an efficient and effective means of contracting for professional support services and enhancing small business participation. I encourage you to navigate through this website to learn more about SeaPort-e and our industry partners. The Navy conducts rolling admissions to allow new industry partners the opportunity to participate. Updates to the [Rolling Admissions](#) schedule are posted on this website.

As members of the Navy team, we are professional sailors and civilians - a diverse and agile force exemplifying the highest standards of service to our Nation, at home and abroad, at sea and ashore. With SeaPort-e, you too can join our team of dedicated professionals committed to our Nation's Navy.

Elliott B. Branch
Director of Contracts
Naval Sea Systems Command

Quick Links

Navy Users: [Access Portal](#)

First-Time Navy Users: [Request Account](#)

Industry Users: [Access Vendor Portal](#)

SeaPort-e Rolling Admissions [Access Industry Portal](#)
Amendment Issued

[More SeaPort-e Rolling Admissions Information](#)

[SeaPort-e Team Additions](#)

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Harnessing Power, Navigating Change . . .
Take the Helm for professional service solutions

SeaPort-e: Rolling Admissions

SeaPort

- Rolling Admissions
- MAC Scope
- Partners
- Success/News
- FAQ
- Recognition

Below please find information on the latest SeaPort-e Rolling Admissions process:

The Navy Virtual SCSOM may periodically decide to expand the existing SeaPort Enhanced Multiple Award Contracts (MACs). This expansion would take place via the Rolling Admissions clause of the MAC contracts. In conjunction with Rolling Admissions, current MAC holders would have the opportunity to expand into additional zones. While NSWC Dahlgren serves as the Contracting Officer responsible for Rolling Admissions and MAC administration, ordering offices in the various Virtual SCSOM activities will be responsible for the competition of their own requirements at the task order level.

This web page will be the home of all Official SeaPort Enhanced Rolling Admissions information, including the Solicitation, industry briefs, and other notices to industry. Please check this website frequently for the latest information.

Current Rolling Admissions Status:

FY12 - ROLLING ADMISSIONS SOLICITATION AMENDMENT 0001 ISSUED

FY12 Rolling Admissions Solicitation documents available for download:

1. [Synopsis](#)
2. [N00178-12-R-4000](#)
3. [Amendment 0001](#)
4. [Standard Form 33](#)
5. [Standard Form 33 Amendment 0001](#)
6. [REPLACEMENT FILL-IN_PAGES_RA2012](#)
7. [FILL-IN_PAGES_RA2012](#)
8. [J3_ZONE PRESENCE FORM](#)
9. [J4_SUMMARY OF FILL INS](#)
10. [J5_VETTING FORM 4_11_2011](#)
11. [Zone Map](#)

Registration Site

Please continue to monitor this website for further updates.

Firms may also participate in SeaPort-e by becoming a team member to one or more of the existing prime contractors. To view a list of the prime contractors, go to <https://auction.seaport.navy.mil/Bid/PPContractListing.aspx>. You can refine your search by zone, business size, etc. There is no limit as to the number of teams that your company can be on.

Please check this site for updates.

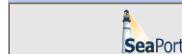
The following information is available from the most recent SeaPort-e Rolling Admissions:

- [Click here to access our archive of reference materials concerning the previous \(Spring, 2011\) Rolling Admissions process](#)
- [Click here to access our archive of reference materials concerning the previous \(Spring, 2010\) Rolling Admissions process](#)
- [Click here to access our archive of reference materials concerning the previous \(December, 2008\) Rolling Admissions process](#)
- [Click here to access our archive of reference materials concerning the previous \(Spring, 2008\) Rolling Admissions process](#)
- [Click here to access our archive of reference materials concerning the previous \(Spring, 2007\) Rolling Admissions process](#)
- [Click here to access our archive of reference materials concerning the previous \(Spring, 2006\) Rolling Admissions process](#)
- [Click here to access our archive of reference materials concerning the previous \(Spring, 2005\) Rolling Admissions process](#)

Our [Privacy Advisory](#) applies.

You may need the following Viewers in order to properly read some files on this website.

Please Note: These links will take you outside of the SeaPort website. The links are provided as a service to our customers to assist in accessibility of files. Our [External Links Disclaimer](#) applies.



SeaPort-e Contractor Information Registration

If you have already registered, please login with your e-mail and registration number. If you have forgotten your registration number, please enter your e-mail address and click the 'Remind Me' button to receive an e-mail reminder.

E-mail:
Registration Number: [Remind Me](#)

[Log In](#)

If you are not registered for the 2012 SeaPort-e Contractor Information Registration site, please fill out the form below.

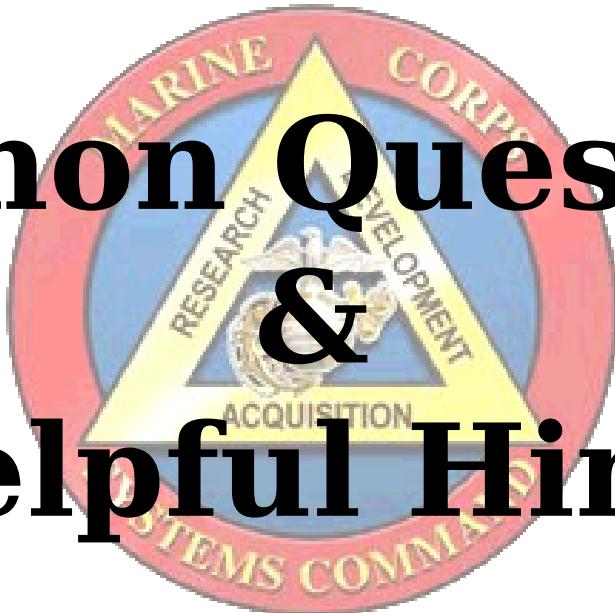
PLEASE NOTE: Registering on this site does not immediately provide access to the SeaPort Vendor Portal used by SeaPort-e contract holders. If your company is awarded a contract during Rolling Admissions, the information that you enter in this Registration site will be used to generate accounts and establish access for your company. You will receive additional information and instructions upon contract award. The number/identification that you receive as a result of registering is only used for the purpose of accessing this site.

Fields denoted with * are required.

* E-mail:
* Confirm E-mail:
* Name:
* Phone Number:

[Submit](#)

Common Questions & Helpful Hints





Helpful Hints and Reminders

- You want to get a SeaPort MAC, where do you start?
 - Visit www.seaport.navy.mil and wait for the next Rolling Admissions announcement in order to become a Prime
 - Follow the requirements of the Rolling Admission solicitation
 - Teaming Arrangements
 - You do not have to be a Prime MAC holder to receive SeaPort work
 - Become an approved team member with an existing Prime MAC holder and become a subcontractor



Helpful Hints and Reminders

- You have won a SeaPort MAC, now what?
 - Monitor Opportunities available in your Zone
 - Emails are sent to all corresponding Zone MAC holders of business opportunities.
 - Team with larger businesses or other incumbent small businesses to get a foot in the door.
 - Simply winning a MAC will not bring work to your business, you must get out there and compete at the Task Order level.
 - Develop a relationship with procuring activities
 - Learn who the Navy procuring activities Deputies for Small Business are and contact them. DSBs help determine small business set-aside percentages in requirements.
 - Navy Program Offices are the requirements developers. Send capabilities statements so program managers are aware that businesses other than large can do the work to encourage small business set asides.



Helpful Hints and Reminders

- Submit proposals in the Vendor Portal
 - Read the solicitation thoroughly, follow the requirements as a prime or subcontractor.
 - If in doubt about a requirement, ask the question in the portal during the Q&A timeframe.
- Be aware of amendments issued
 - The amendment removes any drafts and proposals that were submitted under the solicitation. Even if the amendment didn't cause you to alter your proposal submission, remember to reload your proposal. It is your responsibility to ensure all your information is received by the Government.
- Report any technical difficulties in uploading your proposal
 - This is an automated system. When the closing time arrives, late is late. Only the Contracting Officer can make the determination to accept a proposal outside of the portal. It is your responsibility to ensure you have enough time to upload your proposal and to report any technical downtimes with the vendor portal. 10 minutes before closing is not an adequate amount of time.



Frequently Asked Questions

Question: Will NSWC Dahlgren be the central contracting/process authority after Contract Award?

Answer: *Dahlgren is acting as the PCO on these multiple award contracts behalf of the Virtual SYSCOM. After Award, each Site will be the ordering authority and be responsible for the overall administration of the Task Orders they have Awarded. Bottom Line: Dahlgren will award the MACs, MCSC will award the individual task orders.*

Question: Can my company be on more than one Team as a Subcontractor?

Answer: *Yes, you may be on as many Teams as you think are appropriate. Only one Award as a Prime Contractor per Company will be made.*

Question: As a Small Business am I required to have experience in all technical disciplines of the SOW to qualify for Award?

Answer: *As a Small Business you need only demonstrate that you satisfy the requirements areas of the SOW to qualify as technically acceptable.*



Frequently Asked Questions

Question: How many contracts will be Awarded?

Answer: *The Government expects to Award multiple contracts. The exact number is unknown since it is impossible to predict the number of technically acceptable proposals received.*

Question: Will the Government limit the number of Awards?

Answer: *Although the objective is to broaden the scope and geography of the contractors available under Seaport e, the Government reserves the right to limit the number of Awards if it is determined that an adequate number of outstanding or good proposals that represent both Large and Small Businesses have been received.*

Question: What happens to existing contracts or options



Frequently Asked Questions

Question: What happens to existing contracts or options currently in place at the various Virtual SYSCOM Sites?

Answer: *At time of contract renewal or option exercise, the work will be evaluated to determine if the MAC's are the appropriate contractual*



Questions

Approximately 800 questions were formally received from industry and documented during the initial award of Seaport *e* MACs in 2004. These questions and answers are categorized by the areas of the original solicitation that they pertain to, and are posted along with the original solicitation under the rolling admissions link on the www.seaport.navy.mil homepage. Please review these materials.

SeaPort Contact Information

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SeaPort Portal Technical Assistance
Questions

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Rolling Admissions

Way Ahead – Future Opportunities





The Economy



Past



Future



Work Forecast - ALA

| TO | Vendor | Title | Org | Start | End | Award | Award Value |
|-----|--------|--|--------|-----------|-----------|------------|----------------|
| 129 | L3 | Renewal: Renewal: IUID FSR Support | OFS | 9/30/2011 | 9/29/2012 | 7/28/2011 | \$4,212,246.00 |
| 103 | URS | PM Intel Sensor Systems Biometrics Program Support | CINS | 9/23/2011 | 9/22/2012 | 8/30/2011 | \$685,366.00 |
| 113 | L3 | Renewal: Renewal: CCD Magazine Annual Support | CMC | 1/28/2011 | 7/27/2012 | 1/10/2011 | \$547,356.98 |
| 100 | URS | Renewal: PM Fire Support Systems | AFSS | 4/9/2011 | 7/8/2012 | 3/17/2011 | \$8,370,831.00 |
| 121 | L3 | Renewal: PM Intel Annual Support | CINS | 4/1/2011 | 6/1/2012 | 3/31/2011 | \$5,071,505.32 |
| 112 | L3 | Renewal: Renewal: Range Support Services | TRASYS | 1/16/2011 | 5/15/2012 | 12/23/2010 | \$6,238,237.45 |
| 117 | L3 | Renewal: Renewal: AC LCL Support | AC LCL | 3/2/2011 | 7/1/2012 | 2/11/2011 | \$2,489,172.00 |
| 98 | URS | Renewal: Renewal: TMDE GPT&TST and CTMS Annual | CESS | 2/2/2011 | 5/1/2012 | 1/13/2011 | \$3,066,008.00 |



Work Forecast - BA

| TO | Vendor | Title | Org | Start | End | Days Left | Award | Award Value |
|-----|--------|---|-------|-----------|------------|-----------|-----------|-----------------|
| 106 | BAH | Business Manager GTES, PM Engineers Support | GTES | 10/1/2010 | 10/14/2012 | 170 | 8/31/2010 | \$15,274,303.00 |
| 40 | Serco | Renewal: GCSS-MC LCM OCM Support | GCSS | 3/15/2011 | 3/14/2013 | 321 | 3/15/2011 | \$791,843.64 |
| 33 | Kalman | CBRN Support | MCCDC | 1/26/2011 | 5/25/2012 | 28 | 1/24/2011 | \$1,587,489.00 |



Work Forecast - ES

| TO | Vendor | Title | Org | Start | End | Days Left | Award |
|-----|--------|--|--------|-----------|-----------|------------|----------------|
| 94 | QNA | Renewal: Renewal: GCSS-MC Release 1.2 Support | ISI | 9/30/2011 | 9/29/2012 | 7/26/2011 | \$3,994,241.44 |
| 58 | GDIT | Renewal: Renewal: OPFOR IUID | OFS | 9/28/2011 | 9/27/2012 | 7/28/2011 | \$6,487,744.00 |
| 38 | JACOBS | Renewal: Renewal: GTES Technologist Annual Support | GTES | 9/21/2011 | 9/20/2012 | 7/27/2011 | \$631,051.67 |
| 26 | SAIC | Renewal: Renewal: Capabilities Based Assessment | MCCDC | 9/14/2011 | 9/13/2012 | 7/25/2011 | \$572,942.56 |
| 41 | BAE | Renewal: Renewal: GCSS-MC PM Support for LIS | GCSS | 9/14/2011 | 9/13/2012 | 7/29/2011 | \$2,291,639.00 |
| 130 | TASC | Renewal: Renewal: PM TRASYS IA Support | TRASYS | 8/28/2011 | 8/27/2012 | 7/26/2011 | \$1,540,349.66 |
| 37 | JACOBS | Renewal: Renewal: PM TRASYS Culture and Language | TRASYS | 7/24/2011 | 7/23/2012 | 7/8/2011 | \$414,072.00 |
| 37 | DCS | Renewal: Renewal: NECC Support -DISA | MC2I | 7/17/2011 | 7/16/2012 | 7/15/2011 | \$228,238.27 |
| 35 | JACOBS | Renewal: Renewal: MT Fleet Support | GTES | 1/5/2011 | 6/4/2012 | 12/15/2010 | \$4,531,750.73 |
| 36 | JACOBS | Renewal: Renewal: PM TRASYS Annual Support | TRASYS | 3/5/2011 | 6/4/2012 | 3/1/2011 | \$2,313,221.00 |
| 54 | GDIT | Renewal: Renewal: MTVR/LVSR Support | GTES | 1/5/2011 | 6/4/2012 | 1/4/2011 | \$4,823,954.00 |
| 88 | QNA | Renewal: TCS ES Support | CINS | 4/5/2011 | 6/4/2012 | 4/1/2011 | \$8,250,140.82 |



Work Forecast - SE

| TO | Vendor | Title | Org | Start | End | Days Left | Award |
|----|---------|--|--------|-----------|-----------|-----------|-----------------|
| 44 | AT&T | Renewal: Renewal: MARFORPAC SIPRNET Networking | ISI | 9/28/2011 | 6/27/2012 | 7/26/2011 | \$6,838,319.00 |
| 1 | Service | Network Operations and Enterprise Services | ISI | 6/6/2011 | 6/5/2012 | 4/11/2011 | \$11,809,189.00 |
| 11 | STANLEY | Renewal: MCNOSC NETWORK OPERATIONS (NETOPS) | MCNOSC | 6/1/2011 | 5/31/2012 | 6/6/2011 | \$5,364,570.68 |



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Questions?



ACSS WEBSITE

<http://www.marcorsyscom.usmc.mil/sites/acss>